



# Innovation Booster in Poland 2025



# YOUR SMOOTH RUNWAY

TO EU MARKETS















# **About European Institute of Innovation and Technology (EIT)**



70+

Hubs across Europe



2 420+

**Leading Partners** 



2 450+

**New Products or services** 



9 900+

Ventures Supported



71 BILLION

Valuation of EIT start-ups



880 000+

**Learners trained** 



9.5 BILLION

Investment raised by EIT ventures















# **EIT thematic areas**



**EIT Climate-KIC** 

Accelerate the transition to a zero-carbon economy



**EIT Digital** 

Drive Europe's digital tranformation



EIT InnoEnergy

Achieve a sustainable energy future for Europe



Give EU citizens greater opportunities for a healthy life

**EIT Health** 



**EIT RawMaterials** 

Develop raw materials into a major strength for Europe

### **COMING** SOON!



**EIT Water** 

Contribute to a circular and sustainable water economy



**EIT Culture &** Creativity Unite Europe's creatives



**EIT Urban Mobility** 

Smart, green and integrated transport



### **EIT Manufacturing**

Strengthen and increase the competitiveness of Europe's manufacturing industry

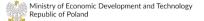


### **EIT Food**

Lead a global revolution in food innovation and production

















**EIT Regional Innovation Booster – First Edition** 

Introducing the first-ever initiative of its kind in **Europe**, the **EIT Regional Innovation Booster** is an unique programme designed to elevate Polish innovation to the European stage. Funded by the **European Institute of Innovation and Technology (EIT)** – a body of the European Union – in partnership with Poland's Ministry of Economic Development and Technology, in 2025 this initiative will focus only on Polish innovative ventures.

**Poland leads** the way. Will you?















 $m{\ell}$  "Poland is ready to lead innovation in the region — and the Regional Innovation Booster will help us do just that. It will empower our entrepreneurs, scale up our ventures, and give Polish innovation the visibility and support it needs to thrive across Europe and beyond."

> Michał Jaros, Secretary of State at the Minister of Economic Development and Technology of Poland



stronger pathways for start-ups to succeed."

Martin Kern, Director, European Institute of Innovation and Technology (EIT)



PARTNERS:













# A programme for Polish start-ups and scale-ups only!

"Polish start-up or scale-up" means a company with it headquarter registered in Poland prior to launch of this call.

It has to be TRL 7 or higher and solve a pressing global solution in one of the industry-specific categories

- Healthcare
- Metals, minerals, industrial side streams
- Food & Agritech
- **Energy and Renewables**
- **Smart Cities and Mobility**
- Digital
- Climate

We welcome companies that develop innovative technologies, including but not limited to deep tech.















# What would the journey look like?

The EIT Regional Innovation Booster programme in Poland in 2025/2026 will be organised in three interconnected stages. This means that only participants who successfully complete Stage 1 will be eligible to apply for Stage 2, and so on.







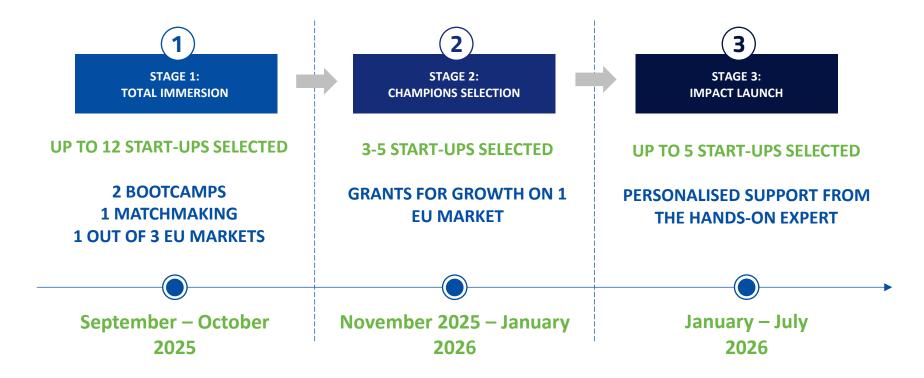








# How many start-ups will be admitted to each stage?















# **Stage 1 Total immersion**

When: September - October 2025

Format: hybrid

Up to 12 high-potential Polish start-ups will gain exclusive access to:

- Hands-on internationalisation support to help you get market-ready — fast
- Business skills crucial for your international growth
- 2 intensive bootcamps led by top European mentors and experts
- 1 targeted EU market selected for your innovation
- Online matchmaking with key players investors, partners, and customers from your priority country

You'll leave with a sharpened go-to-market strategy, warm leads, and a clear path to cross-border expansion.



**©** One step closer up to €200K in Stage 2. One step closer to expand.













# Stage 2

When: November - December 2025

Format: online

In Stage 2, selected start-ups will receive up to €200,000 in non-dilutive support to scale internationally within the EU.

### You'll get:

- A tailored growth roadmap co-created with experts
- Funds for launching your product/solution abroad
- Help with entering a target EU market, validating your solution, building partnerships, and preparing for investment



Break into the new market with strategic backing.













# Stage 3

When: January-June 2026

Format: online

### Your Start-up's Personal hands-on expert

As part of the programme, your venture gets access to a dedicated a hands-on expert who acts as your rented ",problem-solver". They'll guide you through:

- Resource optimisation
- **Customers introductions**
- And help you prepare for growth in EU



**o** No cost. No fluff. Just focused, strategic support.





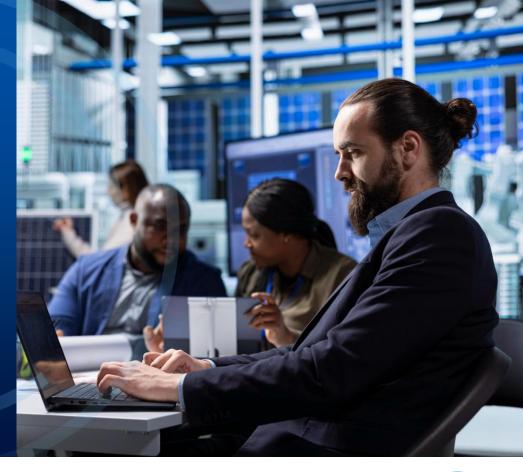








What to expect in Stage 1?

















# During the Stage 1 you will choose your next market



Spain is a strategic gateway to both European and Latin American markets, offering a dynamic ecosystem for start-ups with strong demand in sectors like digital health, cleantech, agri-food, and mobility. With a growing VC scene, it is an ideal entry point for internationalisation in the EU. Spain ranks 7th in Europe by the number of unicorns and 4th in early-stage venture capital investment, reflecting its growing prominence in the European startup landscape.

Germany is a leading innovation hub in Europe, offering access to one of the world's largest economies and a strategic location at the heart of the EU. Its strong industrial base, top-tier research, and growing demand in sectors like deep tech, mobility, fintech, and climate tech fuel a dynamic start-up ecosystem. With active VC firms, accelerators, and a top ranking in venture investment and scaleups, Germany attracts founders and investors aiming for international growth and lasting impact.

The Nordics — Sweden, Denmark, Finland, Norway, and Iceland — are a launchpad for sustainable, techdriven innovation. With highly digitalised societies, strong purchasing power, and early tech adoption, the region is ideal for testing and scaling ethical, impact-focused solutions. According to the European Innovation Scoreboard 2024, Denmark leads the EU in innovation, followed by Sweden and Finland — all three classified as Innovation Leaders with scores over 125% of the EU average. Norway and Iceland also rank high globally, reinforcing the Nordics' reputation as a hub for forward-thinking innovation.



PARTNERS:











# In Stage 1, together with the top tier experts, you will develop your Internationalisation Roadmap & gain key business skills

**Bootcamp 1: Market Readiness & Strategic Fit** 3-5.10.2025 | Warsaw

Refine the start-up's financial and operational readiness for international scaling, focusing on partnerships. pricing, and funding structure.

- Workshops: Partner Selection & Collaboration Models, Market-Specific Go-To-Market Strategies, Marketing Budget & Cost Allocation, State Aid Unlocked: Navigating Public Funding Rules, Investor & Corporate Pitching
- **Mentoring with Experts & Peer-to-Peer sessions**

**Bootcamp 2: Market Execution & Growth Roadmap** 10-12.10.2025 I Online

Dive deep into your market strategy, refine your Go-To-Market plan, and use country-focused personalised mentoring. You'll shape a tailored roadmap for international expansion — with expert guidance and actionable next steps to help you scale with confidence.

As part of this Bootcamp, you will participate in 1:1 Mentoring with top-notch experts, specialised in the country you selected.

Matchmaking: Successful & Efficient **Expansion** 24.10.2025 | Online

Matchmaking with key players from targeted markets.

In addition you will get use cases and real-life examples from successful startups and scale-ups on Soft Landing & Regional Support, Global Market Positioning & Competitive Advantage.

\*Specific areas and topics may be slightly adjusted based on participants' needs indicated during the application stage; any changes will be duly reported by the project management team.





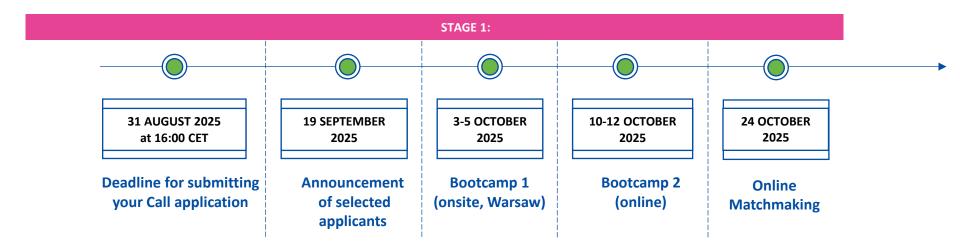








# **Timeline**



<sup>\*</sup>The dates are subject to change; however, any modifications will be communicated in a timely manner by the project management team.















Business Skills & Market-specific knowledge, including market benchmarking, regulations, distribution channels etc.



Guidance on the IP protection in EU and de minimis grants



Support in development of an internationalisation roadmap to support your growth, along with a financial plan for internationalisation activities.



Industry connections and oneto-one mentoring with industry experts,



PARTNERS:

Access to potential clients and partners who can support your commercial deployment in the chosen market



A chance to be selected to the Stage 2 and grants up to 200.000 **EUR** 

**YOU GIVE BACK** 

Time and dedication – intensive October

Place logo of the EIT Community on your website

Promote the programme and provide support to other founders, exchange best practices and report your progress

















# **Eligibility criteria**

# **Company Stage & Type:**

- The entity is a for-profit small or medium-sized enterprise (SME) according to the EU definition.
- Only registered legal entities are eligible to apply; sole entrepreneurs are not permitted.
- The entity must be registered in Poland prior opening the call.
- The entity must be less than ten years old.
- SME applies alone, not in the consortium.
- The entity must have a Technology Readiness Level (TRL) of 7 or higher. The solution must demonstrate clear potential for commercialisation and scalability.
- The entity needs to be owner of the IPR of the solution that will be promoted in new market.

# **Participation Requirements**

- The entity must have at least 2 FTEs working at the time of the proposal submission.
- The entity must have a CEO engaged full-time in the company at the time of the proposal submission.

Note: A maximum number of two co-founding members or management representatives per entity is eligible to take part in the EIT RIB programme to ensure the high quality and comfortable conditions of the training activities. In justified cases, the EIT RIB Coordinator may allow the participation of more team members in specific activities.











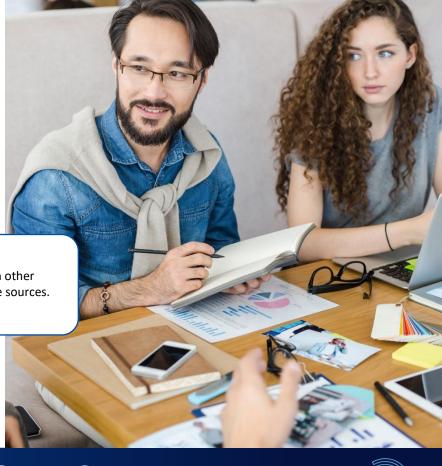
# **Market Traction & Proof**

Applicants must demonstrate early market traction, through:

Proof of customer traction in Poland — ideally Letters of Intent (LoI) or similar agreements with existing clients validating the technology.

and/or

Funds obtained from other public and/or private sources.





PARTNERS:











# **Main focus**

The entity must be developing innovative solutions, services, products, or business models that address relevant societal challenges in line with one of the industryspecific challenges.















# **Main focus**

2

The entity must have a clear intent to scale up, aiming to expand its workforce, revenue, or market presence. Companies must be committed, and a solution should be applicable to be scaled to one or more of the following markets: Spain, Germany, the Nordics.













# Main focus

The special focus is on deep tech ventures offering advanced and emerging technology solutions responding to deep societal challenges. Nevertheless, the non deep-tech ventures, can also apply.

Note: Deep Tech definition for the EIT RIB programme: Deep tech is technology that is based on cutting-edge scientific advances and discoveries and is characterised by the need to stay at the technological forefront by constant interaction with new ideas and results from the lab. Deep tech innovations are understood to be those that have the potential to deliver transformative solutions, rooted in cutting-edge science, technology and engineering, including innovation that combines advances in the physical, biological and digital spheres. Deep tech is distinct from 'high tech' which tends to refer only to R&D intensity













# Gender balance

The European Commission and the EIT are strongly committed to advancing gender equality in research, innovation, and entrepreneurship. As an integral part of Horizon Europe, the EIT emphasizes the importance of gender balance as a driver of innovation excellence, organisational performance, and societal impact. EIT upholds these values by promoting gender diversity across all supported and funded activities.



Accordingly, proposals submitted under this call are expected to reflect gender balance within entity management teams. Additional attention will be given during evaluation to how gender aspects are addressed, in line with Horizon Europe requirements and EIT's commitment to inclusive innovation.











# How to apply?

The application will be made through the EIT Application Platform.

Proposal Submission deadline is set for 31 August 2025, 16.00 CET.

It is recommended to begin the application process on the EIT Application platform at least 24 hours in advance of the deadline.

### All applications for the programme must be completed as follows:

- Applicants must fill in all required information tabs in the application form
- Applicants must introduce a project team consisting of 2 to any number of participants.
- Proposals must be in English. Proposals in other languages will not be accepted.
- Incomplete submissions or submissions via any other means (e.g. email) will be rejected.
- Proposals must be submitted before the deadline; all late applications will be rejected.













# The application must be within the scope of the main challenges:



### Place-Based Transformations (Climate KIC):

Driving climate action locally through planning, mapping, analyzing, engaging, designing, testing, and investing in solutions across cities, bioregions, and value chains.

Learn more



### Healthcare (EIT Health):

Innovating healthcare delivery, promoting digital medical devices, harnessing health data, and supporting key European health initiatives to address market gaps.

Learn more



PARTNERS:

### **Digital Innovation (EIT Digital):**

Accelerating market uptake of deep tech in Digital Tech, Cities, Industry, Wellbeing, and Finance to address Europe's societal challenges. <u>Learn more</u>



### Metals, Minerals & Industrial Side Streams (EIT RawMaterials):

Innovating mineral exploration, digital monitoring, smart or targeting, safer and sustainable mining, efficient materials processing, and reducing emissions and resource use. Advancing recycling, secondary raw materials, waste valorization, circular economy business models, and traceability across raw material value chains.

<u>-earn more</u>











# The application must be within the scope of the main challenges:



### Food & Agritech (EIT Food):

Boosting sustainability and efficiency across the food chain, developing personalized nutrition, ensuring traceability, and building consumer trust through digital and sensor technologies.

Goals: Healthier lives, net-zero food systems, and resilient, transparent food supply chains. Learn more



### Smart Cities & Mobility (EIT Urban Mobility):

Focusing on active mobility, sustainable logistics, future mobility solutions, clean transport energy, and smart infrastructure such as autonomous and demand-responsive transport. Open to all urban mobility innovations.



### **Energy & Renewables (InnoEnergy):**

Reducing costs and emissions, improving system performance, promoting circular economy solutions, and innovating in green hydrogen, solar, storage, and sustainable industrial energy use.



Learn more











# **Excellence and Impact**

### **Excellence and Strategic Fit (20%)**

This criterion assesses the quality and credibility of the innovation and its alignment with the EIT RIB strategic goals.

### Excellence

- Innovative Approach: Demonstrates a novel approach, unique value proposition clearly differentiated from current market offerings (Competitive Advantage).
- Risk Management: Provides a credible assessment of key risks and outlines robust mitigation strategies, particularly for international scaling.

### Strategic Fit

- Alignment with Call Priorities: The applicant aligns with the thematic, sectoral, and innovation goals described in the call.
- Sector Alignment: Start-ups in deep tech or high-growth technology sectors are prioritized.

### **Evaluation Focus:**

- Strength of the innovation and its novelty.
- Fit with EIT RIB objectives and broader EU strategic agendas (e.g., green/digital transition, competitiveness).

### Impact and Sustainability (30%)

This criterion evaluates the long-term relevance, market relevance, and systemic impact of the proposed solution.

### Impact:

- · Market Potential and Value Creation: Clear commercial viability and fit with target markets.
- Societal and Economic Benefits: Demonstrates measurable positive outcomes for economy, environment, or society.

### Sustainability:

- Funding Strategy: Presents a viable financial model and credible plan to attract future investment.
- Stakeholder Engagement: Demonstrates willingness to collaborate with institutions. corporates, R&D centres, and international partners.

### Evaluation Focus:

- Maturity of the go-to-market plan and financing approach.
- Likelihood of long-term success and societal benefit.

### Scalability and Growth Potential (50%)

This criterion evaluates the start-up's readiness and capability to scale across EU markets, emphasizing operational strength, team expertise, market alignment, and risk preparedness to ensure successful international growth.

### Market Expansion Readiness and Growth Execution:

- International Expansion Readiness: Demonstrates both ambition and capability to enter and scale in EU markets.
- Geographical scope: justification and rationale for expansion to chosen market, initial knowledge of the market.
- Operational Capabilities: The start-up has the infrastructure and systems in place to manage growth efficiently.
- Regulatory & Compliance Readiness: Solutions should be capable of meeting industry regulations and certifications required for international expansion.
- Personnel Expertise: The team possesses the right mix of industry. Itechnical. and business skills.

### Risk Management:

- Identification of Risks: Thoughtful identification of potential technical, financial, or market risks.
- Mitigation Measures: Presents solid plans to manage scale-up risks.

### **Evaluation Focus:**

- Confidence in the team and execution plan.
- Evidence that the solution is operationally and strategically ready for growth.













# Have any questions? Join our Q&A sesion on 8.07. 12.00 CET

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